Transform your skin...

# PRODUCT KNOWLEDGE RESOURCE MANUAL



BIOGLYCOLIC FACE CLEANSER BIOCLEAR® FACE CREAM

Crème Pour le visage

STEP 3

SKIN RESEARCH Nettoyant Pour Le Visage PHYSICAL PROTECTANT Broad Spectrum SPF 45 Water Resistant (80 Minutes) AGE INTERVENTIONS FACE CREAM

AGE INTERVENTIONS STEP A RIM STEP 1 MARINI STEP 5 MARINI SKIN RESEARCH 237 ml/8 ft. oz

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## **OUR PHILOSOPHY**

#### INNOVATION

Jan Marini Skin Research (JMSR) is dedicated to ongoing innovation and development of cutting-edge technologies. Over the past 25+ years the company has transformed the market with numerous patented solutions and industry firsts including, but not limited to: the first lipid soluble vitamin C with DMAE, the first product with TGF beta 1, an exclusive patent on Thymosin beta 4 in skin care, the first-ever antioxidant sunscreen, and the first company to combine glycolic, salicylic and azelaic acid in a single multi-functional product.

#### **RESULTS**

Results are central to every product created. JMSR has focused significantly on numerous independent external physician studies to ensure our products deliver the results expected. In addition, many of these studies have also been published in peer-reviewed medical journals.

#### COMMITMENT

JMSR is committed to your success. Our professional site gives you and your office access to training videos, marketing materials, promotional strategies, social media posts and images, product images, customized print collateral and more. In addition, JMSR is committed to the authenticity of our sales channel both in-office and online. To this end, we are proud to state that there are ZERO unauthorized resellers and 100% compliance with our Online Policies on Amazon.com.

### SKIN CARE MANAGEMENT SYSTEM™



MULTIPLE
CONSECUTIVE AWARD
WINNER

SIMPLE, COMPREHENSIVE SOLUTION

ADDRESSES
MULTIPLE
SKIN CARE CONCERNS

LAYERED
TECHNOLOGIES
FOR SYNERGISTIC
EFFECTS



## SKIN CARE MANAGEMENT SYSTEM



MARINI

- Base system
- Easily accelerated for specific skin concerns
- Superior value to the consumer with significant built-in savings
- Enhanced focus on hyperpigmentation to integrate with office procedures
- Pre-configured with Marini Luminate® Face Lotion MD for convenience and significant customer savings

Each pre-packaged Skin Care Management System<sup>™</sup> (SCMS) contains the following products. SCMS MD additionally contains Marini Luminate<sup>®</sup> Face Lotion MD to address the appearance of hyperpigmentation, sun damage, and wrinkles.

	NORMAL/ COMBINATION SKIN	DRY/ VERY DRY SKIN	MD NORMAL/ COMBINATION SKIN	MD DRY/ VERY DRY SKIN
CLEANSE	Bioglycolic®	Bioglycolic	Bioglycolic	Bioglycolic
	Face Cleanser	Face Cleanser	Face Cleanser	Face Cleanser
REJUVENATE	C-ESTA®	C-ESTA	C-ESTA	C-ESTA
	Face Serum	Face Serum	Face Serum	Face Serum
RESURFACE	Bioclear®	Bioclear	Bioclear	Bioclear
	Face Lotion	Face Cream	Face Lotion	Face Cream
HYDRATE	Transformation	Age Intervention®	Transformation	Age Intervention
	Face Cream	Face Cream	Face Cream	Face Cream
PROTECT	Antioxidant Daily Protectant SPF 33 OR Marini Physical Protectant Tinted SPF 45 OR Marini Physical Protectant Untinted SPF 30	Antioxidant Daily Protectant SPF 33 OR Marini Physical Protectant Tinted SPF 45 OR Marini Physical Protectant Untinted SPF 30	Antioxidant Daily Protectant SPF 33 OR Marini Physical Protectant Tinted SPF 45 OR Marini Physical Protectant Untinted SPF 30	Antioxidant Daily Protectant SPF 33 OR Marini Physical Protectant Tinted SPF 45 OR Marini Physical Protectant Untinted SPF 30
ACCELERATOR			Marini Luminate® MD	Marini Luminate MD



## **CORE PRODUCTS**

CLEANSE	Bioglycolic® Face Cleanser	Bioglycolic Oily Skin Cleansing Gel	C-ESTA® Ac Cleansing Gel G	ge Intervention® entle Cleanser	Clean Zyme® Face Cleanser	Marini Shave & Cleansing Gel
REJUVENATE	C-ESTA Face Serum	C-ESTA Face Serum Oil Control				
RESURFACE	Bioclear® Face Lotion	Bioclear Face Cream				
HYDRATE	Age Intervention® Face Cream	Transformation Face Cream	Transformation Face Serum	Age Intervention	on ne	
PROTECT	Antioxidant Daily Face Protectant SPF 33	Marini Physical Protectant Tinted SPF 45	Marini Physical Protectant Untinte SPF 30	d		

# BIOGLYCOLIC® FACE CLEANSER

# BIOGLYCOLIC® OILY SKIN CLEANSING GEL

#### WHY IS IT COMPELLING?

- The ultimate glycolic acid cleanser
- Advanced resurfacing to effectively remove dead skin and enhance efficacy of following products in a skin care program for superior results
- Deep follicular cleansing to remove impurities leaving the skin polished and flawless
- Gentle yet effective, non-foaming cleanser
- Paraben-free

#### **KEY INGREDIENTS:**

- Glycolic Acid
- Sorbitol

#### **USAGE:**

Use Bioglycolic Face Cleanser in the morning and evening. Gently massage a quarter size amount of this non-irritating cleanser over dry skin. Remove with a clean, wet and wrung out washcloth. Splash face 10-15 times with lukewarm water. Blot dry. Do not use as an eye make-up remover.

**SKIN TYPES: All** 



#### WHY IS IT COMPELLING?

- The ultimate glycolic acid cleanser designed specifically for excessively oily skin
- Deep follicular cleansing and resurfacing in a formula targeted to oily/ acne-prone skin
- Advanced resurfacing to effectively remove dead skin cells and enhance efficacy of following products in a skin care program for superior results
- Lathers well and cuts through oil for a less oily appearance, leaving skin feeling exceptionally clean and soft
- Paraben-free

#### **KEY INGREDIENTS:**

- Glycolic Acid
- Gel-Based Formula

#### **USAGE:**

Use Bioglycolic Oily Skin Cleansing Gel in the morning and evening. Gently massage a quarter-size amount over dry skin. Add water to lather. Remove this deep cleanser for oily skin with a clean, wet and wrung-out washcloth. Splash face 10-15 times with lukewarm water. Blot dry. Do not use as an eye make-up remover.

SKIN TYPES: Excessively Oily (including in the cheeks)



Size: 8 fl. oz.

Size: 8 fl. oz.

## C-ESTA® CLEANSING GEL

## AGE INTERVENTION® GENTLE CLEANSER

#### WHY IS IT COMPELLING?

- Luxurious vitamin C foaming cleanser
- Optional cleanser when glycolic acid may not be appropriate
- Effectively removes eye makeup
- Paraben-free

#### **KEY INGREDIENTS:**

- Ascorbyl Palmitate (Vitamin C)
- DMAE

#### **USAGE:**

Use C-ESTA Cleansing Gel in the morning and evening. Gently massage a dime-size amount over wet or dry skin. It is highly concentrated. Adding water produces more foaming lather. Remove with a clean, wet and wrung-out washcloth. Splash face 10-15 times with lukewarm water. Blot dry.

SKIN TYPES: All



#### WHY IS IT COMPELLING?

- Gentle, non-irritating cleanser
- Good for multiple daily uses on delicate skin
- Excellent for highly sensitive post-procedure skin
- Ideal size to complement the Skin Care Management System™ as a post-procedure solution
- Gently removes eye makeup
- Paraben-free

#### **KEY INGREDIENTS:**

• Non-foaming Cream Formula

#### **USAGE:**

Use Age Intervention Gentle Cleanser in the morning and evening. Gently massage a dime-size amount of cleanser over wet or dry skin. Add lukewarm water to lather. Remove with a clean, wet and wrung-out washcloth. Splash face 10-15 times with lukewarm water. Blot dry.



Size: 8 fl. oz.

Size: 4 fl. oz.

# **CLEAN ZYME®**FACE CLEANSER

# MARINI SHAVE & CLEANSING GEL

#### WHY IS IT COMPELLING?

- Proteolytic enzymes selectively resurface dead and damaged skin cells
- Great in combination with Skin Zyme Mask for enzymatic resurfacing
- Can be used regularly for smoother, more refined skin
- Paraben-free

#### **KEY INGREDIENTS:**

 Proteolytic Enzymes - Papain from Green Unripened Papaya

#### **USAGE:**

Clean Zyme exfoliating face cleanser should be applied in place of regular cleanser and left on 1 to 2 minutes. Remove with a clean, wet and wrung out washcloth using lukewarm water. Blot dry.

**SKIN TYPES: All** 

#### WHY IS IT COMPELLING?

- Get clean skin AND a close shave with the power of 2-in-1.
- Developed with specialized ingredients to provide exceptional glide and soothing benefits to combat post-shave irritation!
- Increases "glide" and reduces irritation
- Leaves the skin feeling hydrated and smooth
- Provides a closer, smoother shaving experience
- Paraben-free

#### **KEY INGREDIENTS**

- Sodium Hyaluronate
- Yucca Schidigera Root Extract
- Jojoba Esters
- Bisabolol
- Aloe Barbadensis Leaf Juice
- Tocopherol and Tocopheryl Acetate
- Hamamelis Virginina (Witch Hazel)
- Chamomilla Recutita (Matricaria) Flower Extract
- Menthol and Menthyl Lactate

#### **USAGE:**

Wet face and hands, apply product to fingers or use a shaving brush to massage onto face to cleanse and create a mild lather. Shave and rinse thoroughly.

**SKIN TYPE: All** 

\*Only available in the Marini Men's System



Size: 5 fl. oz.



Size: 4 fl. oz.

# TAKING CARE OF YOUR SKIN IS MORE IMPORTANT THAN COVERING IT UP

## C-ESTA® FACE SERUM

#### WHY IS IT COMPELLING?

- Powerful antioxidant "cocktail" featuring vitamin C and DMAE
- Essential for a healthy, youthful and glowing looking complexion
- With the unique benefits of DMAE, facial contours will appear tighter, firmer, "lifted" and more defined; improving the appearance of skin laxity.
- Delivers lipid soluble form of vitamin C that has been shown to enhance absorption, retention and efficacy over other forms of vitamin C
- Non-acidic and non-irritating formula is ideal for all skin types
- Consumer preferred over leading vitamin C product
- Unmatched wearability, tolerability and improvement in the appearance of fine lines and wrinkles
- Paraben-free

#### **KEY INGREDIENTS:**

- Ascorbyl Palmitate (Vitamin C)
- DMAE
- Vitamin B5 & E
- · Hyaluronic Acid

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply C-ESTA Face Serum/Cream sparingly morning and evening to clean skin. Apply over entire face, neck and behind ears.

#### **SKIN TYPES:**

Serum: Normal, Dry, Combination

Cream: Drv

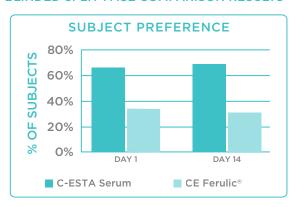


Size: 1 fl. oz.

#### **VALIDATION:**

- JDD published study by Dr. Leslie Baumann
- Statistically superior improvement in texture over leading brand
- 83% or greater of subjects preferred feel/ application and smell over leading brand
- 50% less irritation over leading brand
- Subjects willing to pay more for C-ESTA Serum

#### **BLINDED SPLIT-FACE COMPARISON RESULTS\***



\*PUBLISHED STUDY: Baumann, L. MD. et al. Split-Face Vitamin C Consumer Preference Study. Journal of Drugs in Dermatology. 2014; 13(10): 1208-1213. C E Ferulic\* is a registered trademark of SkinCeuticals.

# C-ESTA® FACE SERUM OIL CONTROL

#### WHY IS IT COMPELLING?

- An oil capture system provides long lasting control to prevent shine
- Powerful antioxidant "cocktail" featuring vitamin C and DMAE
- Essential for a healthy, youthful and glowing complexion
- With the unique benefits of DMAE, facial contours will appear tighter, firmer, "lifted" and more defined; improving the appearance of skin laxity.
- Delivers lipid soluble form of vitamin C that has been shown to enhance absorption, retention and efficacy over other forms of vitamin C
- Non-acidic and non-irritating formula is ideal for all skin types
- Unmatched wearability, tolerability and improvement in the appearance of fine lines and wrinkles
- Paraben-free

#### **KEY INGREDIENTS:**

- Ascorbyl Palmitate (Vitamin C)
- DMAE
- Oil Capture System
- Green Tea Extract

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply C-ESTA Face Serum Oil Control sparingly morning and evening to clean skin. Apply over entire face, neck and behind ears. It can also be applied in spots or areas. For example, on the t-zone or nose over sunscreen.

Massage in thoroughly on oily upper eyelids in order to enhance eye shadow wear and prevent creasing. Be extremely careful not to get product in eyes or on and around lips in order to enhance lipstick wear and lessen lipstick "bleeding."

#### **SKIN TYPES:**

Oilv



Size: 1 fl. oz.

# BIOCLEAR® FACE LOTION / CREAM

# AGE INTERVENTION® FACE CREAM

#### WHY IS IT COMPELLING?

- Powerful, corrective formula to address the appearance of multiple skin concerns including fine lines, wrinkles, hyperpigmentation, acne and skin redness
- Unique combination of acids provides dramatically softer, smoother, more luminous and hydrated looking skin
- Skin texture will appear more refined and follicle size will appear diminished
- Paraben-free

#### **KEY INGREDIENTS:**

- Glycolic Acid
- · Salicylic Acid
- Azelaic Acid

#### **USAGE:**

Face Lotion: Shake well before use. Apply Bioclear Face Lotion sparingly morning and evening to the entire face. To minimize sensitivity, start with one application daily gradually increasing to AM/PM use.

Face Cream: Apply Bioclear Face Cream sparingly morning and evening to the entire face. To minimize sensitivity, start with one application daily gradually increasing to AM/PM use.

#### **SKIN TYPES:**

Lotion: Normal to OilyCream: Dry to Very Dry





Lotion Size: 1 fl. oz.

Cream Size: 1 oz.

#### WHY IS IT COMPELLING?

- Designed for women showing the visible signs of skin aging resulting from a decline in hormones and cumulative sun damage
- Patented formula for naturally younger and healthier looking skin
- Significantly reduces the appearance of fine lines and wrinkles
- Visibly restores youthful suppleness and elasticity with increased hydration
- Paraben-free

#### **KEY INGREDIENTS:**

- Isoflavones
  - Red Clover
  - Soy
- Topical Interferon alpha 2 (patented use by JMSR)
- Plankton Extract
- CoEnzyme Q10
- Methylsulfonylmethane (MSM)
- Essential Fatty Acids

#### **USAGE:**

Apply Age Intervention Face Cream sparingly morning and evening over entire face and neck.

#### **SKIN TYPES:**

Dry to Very Dry



Size: 1 oz. U.S. Patent No. 6328987

# TRANSFORMATION FACE CREAM / SERUM

# AGE INTERVENTION® PEPTIDE EXTREME

#### WHY IS IT COMPELLING?

- Boosts collagen and elastin for significant skin rejuvenation benefits
- Patented formula for advanced healing and repair
- Superb moisturizing base
- Paraben-free

#### **KEY INGREDIENTS:**

- Transforming Growth Factor beta 1
- Thymosin beta 4 (patented use by JMSR)
- Anti-Aging Peptides
- Hyaluronic Acid

#### **USAGE**

Apply Transformation Face Cream/Serum sparingly morning and evening to the entire face and neck.

#### **SKIN TYPES:**

Serum: Oily

Cream: Normal to Combination



Size: 1 oz. U.S. Patent No. 6,821,524

Size: 1 fl. oz. U.S. Patent No. 6,821,524

#### WHY IS IT COMPELLING?

- Wide range of peptides and antioxidants for significant rejuvenation benefits
- Helps reduce the appearance of redness excellent for postprocedure, sensitive, reactive and irritated skin
- Skin will appear firmer and more radiant
- Immediate hydration and suppleness in a lightweight formula
- Paraben-free

#### **KEY INGREDIENTS:**

- Anti-Aging Peptides
- CoEnzyme Q10
- Green Tea Extract
- Red Tea Extract
- Grape Seed Extract
- Pomegranate Extract
- Meadowfoam Seed Oil
- Shea Butter
- Mango Seed Butter

#### **USAGE:**

Apply Age Intervention Peptide Extreme sparingly in the morning and evening over entire face.



Size: 1 fl. oz.

## ANTIOXIDANT DAILY FACE PROTECTANT SPF 33

BROAD SPECTRUM | WATER RESISTANT (80 MINUTES)

## MARINI PHYSICAL PROTECTANT TINTED SPF 45

BROAD SPECTRUM | WATER RESISTANT (80 MINUTES)

#### WHY IS IT COMPELLING?

- Broad Spectrum UVA and UVB protection enhanced with antioxidants to decrease risk of premature skin aging
- Formula is hydrating, weightless, cosmetically elegant and smells great for the ultimate in wearability – a consistent favorite
- An oil capture system helps to control and prevent breakthrough shine
- Water Resistant up to 80 Min (Maximum FDA Allowance)
- Paraben-free
- Oil free

#### **KEY INGREDIENTS:**

- Avobenzone
- Octinoxate
- Octisalate
- Oxvbenzone
- Phytomelanin
- Beta Glucan 1, 3
- Hyaluronic Acid
- Oil Capture System

#### **USAGE:**

Shake well before use. Apply Antioxidant Daily Face Protectant SPF 33 liberally 15 minutes before sun exposure.

#### Reapply:

After 80 minutes of swimming or sweating, immediately after towel drying or least every 2 hours.

#### **Sun Protection Measures:**

Spending time in the sun increases your risk of skin cancer and early skin aging. To decrease this risk, regularly use a sunscreen with a broad spectrum SPF of 15 or higher and other sun protection measures including:

Limit time in the sun, especially from 10 am - 2 pm, wear long-sleeve shirts, pants, hats, and sunglasses, children under 6 months, ask a physician.



Size: 2 oz.

#### WHY IS IT COMPELLING?

- Purely physical filters provide broad spectrum UVA and UVB protection enhanced with antioxidants to decrease risk of premature skin aging
- Universal tint for a sheer, matte finish and an oil capture system to prevent breakthrough shine
- Water Resistant to 80 minutes (Maximum FDA Allowance)
- Paraben-free
- Fragrance-free
- Oil free

#### **KEY INGREDIENTS:**

- Titanium Dioxide
- Zinc Oxide
- Green Tea Extract
- Alpha-Bisabolol
- CoEnzyme Q10
- Oil Capture System

#### **USAGE:**

Shake well before use. Apply Marini Physical Protectant SPF Tinted SPF 45 liberally 15 minutes before sun exposure.

#### Reapply:

After 80 minutes of swimming or sweating, immediately after towel drying and at least every 2 hours.

#### **Sun Protection Measures:**

Spending time in the sun increases your risk of skin cancer and early skin aging.

To decrease this risk, regularly use a sunscreen with a broad spectrum SPF of 15 or higher and other sun protection measures including:

Limit time in the sun, especially from 10 a.m. – 2 p.m., wear long-sleeve shirts, pants, hats, and sunglasses, children under 6 months ask a physician.

**SKIN TYPES:** All



## MARINI PHYSICAL PROTECTANT UNTINTED SPF 30

**BROAD SPECTRUM | WATER RESISTANT (40 MINUTES)** 

#### WHY IS IT COMPELLING?

- Purely physical sunscreen providing broad spectrum UVA and UVB protection with the added benefits of additional antioxidants to decrease the risk of premature skin aging
- The ideal zinc oxide, untinted sunscreen with an oil capture system to prevent breakthrough shine
- This moisturizing sunscreen is formulated to minimize the whitening effect typically seen with zinc sunscreens
- Water Resistant to 40 minutes
- Paraben-free

#### **KEY INGREDIENTS:**

- Zinc Oxide
- Phytomelanin
- Bis (Cyano Butylacetate)
- Anthracenediylidene (Micah\*)
- Sunflower Seed Wax
- Sunflower Seed Oil
- Linoleic Acid
- Squalane
- Withania Somnifera Root Extract (Indian Ginseng)
- Glycerin
- Shea Butter
- Oil Capture System

#### **USAGE:**

Apply Marini Physical Protectant SPF 30 liberally 15 minutes before sun exposure.

#### Reapply:

After 40 minutes of swimming or sweating, immediately after towel drying, at least every 2 hours

#### **Sun Protection Measures:**

Spending time in the sun increases your risk of skin cancer and early skin aging. To decrease this risk, regularly use a sunscreen with a broad spectrum SPF of 15 or higher and other sun protection measures including:

Limit time in the sun, especially from 10 a.m.-2 p.m., wear long-sleeve shirts, pants, hats, and sunglasses, children under 6 months ask a physician.



Size: 2 oz.

# COMPLETE SOLUTION SKIN CARE MANAGEMENT SYSTEM<sup>TM</sup>

# BASIC SOLUTION REJUVENATE & PROTECT

The most complete, comprehensive solution with proven results across multiple skin concerns.

- **CLEANSE**
- REJUVENATE
- RESURFACE
- HYDRATE
- PROTECT



The essentials. A basic solution to start a foundation for good skin health, consisting of two essential steps in the Skin Care Management System.

#### • **REJUVENATE**

Vitamin C is essential to the overall health and rejuvenation of the skin.

#### • PROTECT

Sun protection helps to prevent damage and premature skin aging.



## ACCELERATORS Enhance and customize solutions for specific needs.



# AGE INTERVENTION® RETINOL PLUS / MD

#### WHY IS IT COMPELLING?

- An extraordinary anti-aging solution combining a high concentration of retinol plus advanced peptides, antioxidants, soothing and hydrating agents for maximum results and satisfaction
- Minimal acclimation with little to no irritation
- Dramatic improvement in the appearance of skin smoothness, luminosity, texture, fine lines and wrinkles, and pore size
- Paraben-free

#### **KEY INGREDIENTS:**

- All-Trans-Retinol
- Anti-Aging Peptides
- Green Tea Extract
- Chrysin
- Bisabolol
- NHS (N-Hydroxysuccinimide)
- Hvaluronic Acid
- Shea Butter

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply Age Intervention Retional Plus/MD sparingly over entire face every other evening for the first 1-2 weeks, then slowly increase usage, as tolerated, to 1-2 times daily. If irritation occurs, decrease the frequency of application to allow the skin greater time to acclimate.

**CAUTION:** This product contains Retinol (Vitamin A). This product contains Retinol (Vitamin A). A broad spectrum sunscreen is recommended while using this product. Use in pregnancy and while breastfeeding is not recommended.

**SKIN TYPES: All** 

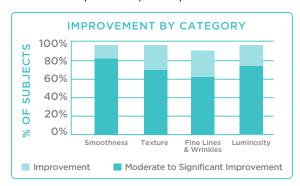


Size: 1 fl. oz.

Size: 1 fl. oz.

#### **VALIDATION:**

- 97% of subjects noted improvement in skin smoothness, luminosity, texture and pore size
- 93% of subjects noted improvement in skin elasticity and the appearance of fine lines and wrinkles
- 97% of subjects noticed improvement in overall skin quality
- 96% of subjects noted equal or superior results versus previously used prescription retinoids (n=13)
- 83% of subjects noted superior acclimation versus a previous prescription retinoid



\*INDEPENDENT PHYSICIAN STUDY: Kelly Bomer, MD; Jacqueline Calkin, MD; Sanjay Grover, MD

## **FINE LINES & WRINKLES**

#### PRODUCTS USED:

Skin Care Management System™ & Age Intervention® Retinol Plus MD



**BASELINE** 

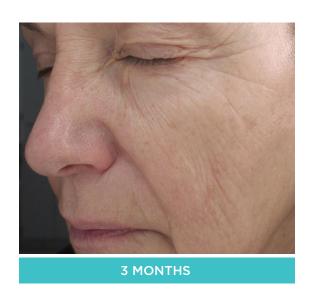


4 MONTHS

#### PRODUCTS USED:

Skin Care Management System  $^{\text{TM}}$ & Age Intervention® Retinol Plus





## MARINI LUMINATE® FACE LOTION / MD

#### STUDY TESTIMONIAL:

"The audacity and significance of this trial should not be underestimated. Many studies pit over-the-counter products against each other, but this study went against the

Gold Standard, And won!"

-Joel Schlessinger, MD\*

#### WHY IS IT COMPELLING?

- Exceptional, long-term non-hydroquinone solution to address hyperpigmentation and the visible signs of aging skin
- Significantly reduces the appearance of discoloration and fine lines & wrinkles
- Outperformed 4% hydroguinone with superior results, acclimation and user experience
- 2-in-1 product: combining multiple brightening technologies with highly concentrated retinol to dramatically minimize visible discoloration
- · Paraben-free

#### **KEY INGREDIENTS:**

- Nonapeptide-1
- Tetrahydrodiferuloylmethane (colorless, non-staining turmeric)
- Alpha-Arbutin
- Hexvlresorcinol
- Dipotassium Glycyrrhizate
- Licorice Root Extract
- All-Trans-Retinol
- Epigallocatechin Gallate (concentrated green tea extract)
- Bisabolol

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing. repeat and pump product into the hand while inverted.

Apply Marini Luminate Face Lotion/MD sparingly over entire face every other evening for the first 1-2 weeks, then slowly increase usage, as tolerated, to 1-2 times daily. If irritation occurs, decrease the frequency of application to allow the skin greater time to acclimate.

CAUTION: This product contains Retinol (Vitamin A). A broad spectrum sunscreen is recommended while using this product. Use in pregnancy and while breastfeeding is not recommend.



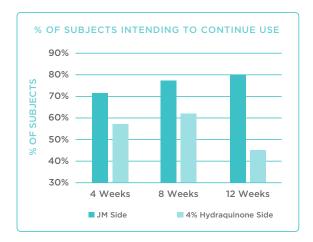
Size: 1 fl. oz. U.S. Patent No. 9949913 U.S. Patent No. 9949913



Size: 1 fl. oz.

#### **VALIDATION:**

- JDD Published study by Dr. Joel Schlessinger\*
- Statistically significant improvement in the appearance of hyperpigmentation, fine lines and wrinkles
- Rapid improvement: statistically significant after only 4 weeks
- Minimal acclimation: mild to moderate due to high concentration of retinol
- Equal or superior improvement to hydroquinone at all time intervals



\*PUBLISHED STUDY: Schlessinger, J. MD. et al. Split-Face Comparison of an Advanced Non-Hydroguinone Lightening Solution to 4% Hydroguinone. Journal of Drugs in Dermatology. 2016; 15(12): 1571-1577.

## **PIGMENTATION**

**PRODUCTS USED:** Skin Care Management System™ & Marini Luminate® Face Lotion

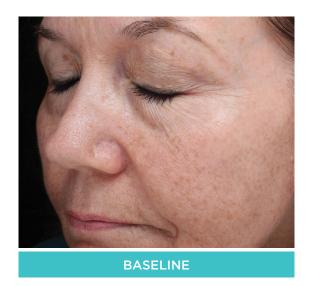


**BASELINE** 



2 MONTHS

PRODUCTS USED: Marini Luminate® Face Lotion MD



MONTHS Schlessinger, MD\*



# RETINOL ACCELERATOR INTEGRATION SCHEDULE

#### SKIN CARE MANAGEMENT SYSTEM™ ONLY

	PHASE 1	PHASE 2
STEP 1   CLEANSE	<b>※</b> & <b>;</b> €	<b>፠</b> & <b>;</b> €
STEP 2   REJUVENATE	<b>፠</b> & <b>;€</b> ·	<b>፠</b> & <b>;(</b> ∙
STEP 3   RESURFACE	iii only	<b>☀</b> & <b>;</b> C•
STEP 4   HYDRATE	<b>፠</b> & <b>;(</b> ∙	<b>፠</b> & <b>;(</b> ∙
STEP 5   PROTECT	in only	in only

## Use the charts to integrate your personal skin care routine.

Each phase should be followed for a minimum of one full week with all products tolerated for 7 days prior to proceeding to the following phase\*.

#### SKIN CARE MANAGEMENT SYSTEM™ & RETINOL ACCELERATOR

	PHASE 1	PHASE 2	PHASE 3	PHASE 4
STEP 1   CLEANSE	<b>※</b> & <b>;</b> €	<b>፠</b> & <b>;€</b>	<b>※</b> & <b>;</b> €	<b>፠</b> & <b>;€</b>
STEP 2   REJUVENATE	<b>፠</b> & ; <b>(</b> ∙	<b>፠</b> & ; <b>(</b> ∙	<b>፠</b> & ; <b>(</b> ·	<b>፠</b> & <b>;€</b> ·
STEP 3a   RESURFACE	in only	i only	<b>₩</b> & <b>;</b> ••	<b>፠</b> & <b>;€</b>
STEP 3b   RETINOL ACCELERATOR	every : (· other :	<b>:(</b> ·only	:(·only	<b>፠</b> & <b>;€</b> ·
STEP 4   HYDRATE	<b>※</b> & <b>;</b> €	<b>※</b> & <b>;</b> €	<b>※</b> & <b>;</b> €	<b>፠</b> & <b>;€</b>
STEP 5   PROTECT	i∰: only	i∰: only	∰: only	🔆 only

# ROSALIEVE® REDNESS REDUCING COMPLEX

#### WHY IS IT COMPELLING?

- Patented formula including azelaic acid, anti-inflammatory peptide and multiple extracts to reduce the appearance of redness and inflammation leading to flushing.
- Calms and provides long-term relief from red, inflamed skin
- Paraben-free

#### **KEY INGREDIENTS:**

- Azelaic Acid
- Tetrapeptide-14
- Ranunculus Ficaria Extract
- Hydroxyphenyl Propamidobenzoic Acid (oat extract)
- Epigallocatechin Gallate (concentrated green tea extract)
- · Allantoin Acetyl Methionine
- White Tea Extract
- Red Tea Extract
- Boswellia Serrata Extract

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply RosaLieve Redness Reducing Complex sparingly to entire face in the morning and evening.

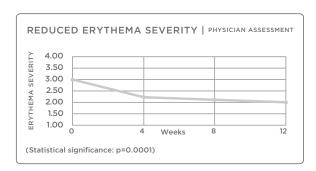
**SKIN TYPES: All** 



Size: 1 oz. U.S. Patent No. 10596090

#### **VALIDATION:**

- Reduced Redness
  - Redness decreased in 74% of subjects (17 of 23) by physician assessment
  - Increased redness in 0 subjects by physician and self assessment
  - 30% of subjects (7 of 23) experienced a 2-grade improvement
- Increased Stability
  - Reduced flushing in 56% of subjects
  - 0% of subjects rated their skin as "Less Stable"
- Study Results Improved QOL
  - Average score @ baseline = 3.871
  - Average score @ 12 weeks = 1.71



\*Independent physician study by Schlessinger, J. MD.

## **REDNESS**

#### PRODUCTS USED:

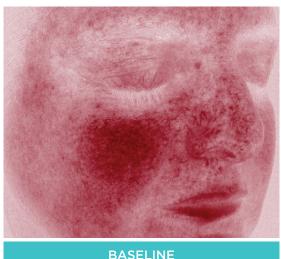
Skin Care Management System™ & Rosalieve® Redness Reducing Complex



BASELINE



8 MONTHS



**BASELINE** 



# REGENERATION BOOSTER

#### WHY IS IT COMPELLING?

- Cutting-edge anti-aging powerhouse utilizing breakthrough technologies for dramatic age defying results
- Patented formulation combines cycloastragenol with advanced growth factors, peptides and antioxidants to hydrate skin, reduce the appearance of fine lines and improve the appearance of texture and overall skin tone
- Paraben-free

#### **KEY INGREDIENTS:**

- Cycloastragenol
- Transforming Growth Factor beta 1
- Keratinocyte Growth Factor
- Epidermal Growth Factor
- Anti-Aging Peptides
- Green Tea Extract
- CoEnzyme Q10
- Hyaluronic Acid
- Essential Fatty Acids

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply Regeneration Booster sparingly in the morning and evening to entire face.

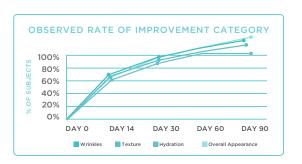
**SKIN TYPES: All** 



Size: 1 fl. oz. U.S. Patent No. 8,283,314 U.S. Patent No. 8,685,391

#### **VALIDATION:**

- 100% of subjects noted improvement in overall skin quality with statistically significant improvement after just two weeks
- 100% of subjects noted improvement in at least 3 or more categories with an average improvement in 6.7 of 8 categories including: the appearance of wrinkles, texture, pore size, elasticity, skin color/ clarity, erythema, hydration and overall skin quality
- 100% of subjects noted positive user experience
- Significant improvement in the appearance of wrinkles, texture, pore size, elasticity, skin clarity/ uniformity, hydration and overall skin satisfaction
- O cases of sensitivity, acclimation or irritation



PHYSICIAN STUDY: Weiss, Robert A. MD FAAD FACPh. et al. Evaluation of a Novel Anti-Aging Topical Formulation Containing Cycloastragenol, Growth Factors, Peptides, and Antioxidants. Journal of Drugs in Dermatology. 2014; 13(9): 1135-1139.

## **ANTI-AGING**

PRODUCTS USED: Regeneration Booster





**BASELINE** 





**BASELINE** 

## HYLA3D™ FACE SERUM HYALURONIC ACID COMPLEX

## HYLA3D™ FACE CREAM HYALURONIC ACID COMPLEX

#### WHY IS IT COMPELLING?

- Features Hyla3D's patented combination of 5 advanced HA supporting technologies
- Provides lasting HA to the skin in a weightless serum
- Multiple advanced technologies unique to Hyla3D Face Serum further support HA, elastin and overall skin quality
- Perfect for anyone seeking an advanced hyaluronic acid solution to decrease the visible signs of aging
- Combine into any skin care routine
- Designed for nearly all skin types

#### **KEY INGREDIENTS:**

- Liposomal Encapsulated HA
- Cross-Linked HA
- Ultra-Low Molecular Weight HA
- Traditional HA
- HA Peptide (Oligopeptide-24)
- Tissue Respiratory Factor
- Saccharomyces Lysate Extract
- Stimulhyal® Calcium Ketogluconate (HA Booster)\*
- CoQ10
- Lys'Lastine® V\*\*

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply Hyla3D Face Serum sparingly in the morning and evening over entire face and neck.

SKIN TYPES: All



#### WHY IS IT COMPELLING?

- Features Hyla3D's patented combination of 5 advanced HA supporting technologies
- Provides lasting HA to the skin in lightweight cream
- Helps enhance barrier function and ability to retain moisture.
- Immediately starts helping to reduce water loss and the appearance of fine lines and wrinkles.
- Perfect for anyone seeking an advanced hyaluronic acid solution to decrease the visible signs of aging
- Combine into any skin care routine
- Designed for those with drier skin or those needing additional barrier support

#### **KEY INGREDIENTS:**

- Liposomal Encapsulated HA
- Cross-Linked HA
- Ultra-Low Molecular Weight HA
- Traditional HA
- HA Peptide (Oligopeptide-24)
- +
- Aquacell<sup>TM\*</sup>
- Tocotrienol
- Non-Staining Turmeric

#### **USAGE:**

Apply Hyla3D Face Cream sparingly in the morning and evening over entire face and neck.

**SKIN TYPES: All** 

\*AcquaCell\* is a trademark of Barnet Products Corporation



Size: 1 oz. Size: 1 oz.

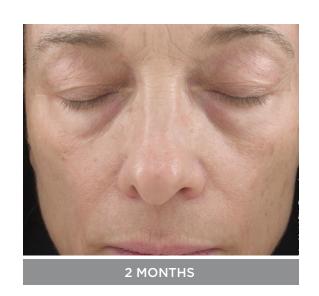
<sup>\*</sup>StimulHyal® is a trademark of Givaudan

<sup>\*\*</sup>Lys'Lastine\* V is a trademark of BASF

## **VOLUME & LAXITY**

#### PRODUCTS USED: Hyla3D™ Face Serum Hyaluronic Acid Complex





PRODUCTS USED: Hyla3D™ Face Serum Hyaluronic Acid Complex





# CLEAN ZYME® FACE CLEANSER & SKIN ZYME® FACE MASK

#### WHY IS IT COMPELLING?

- Proteolytic enzymes selectively resurface dead and damaged skin cells
- Provides additional resurfacing without irritation to sensitive skin
- Great for use post-procedure and on flaking / peeling skin
- Can be used regularly for smoother, more refined skin
- Paraben-free

#### **KEY INGREDIENTS:**

• Proteolytic Enzymes - Papain from Green Unripened Papaya

#### **USAGE:**

Apply Skin Zyme in a thin even layer over entire face (and neck, if desired) and allow to remain for up to 20 minutes. To remove Skin Zyme, apply a small amount of Clean Zyme to face and massage very gently to achieve emulsification. Remove with a washcloth and splash face 10 to 15 times with lukewarm water. Blot dry and follow with usual Skin Care Management products and/or moisturizer.



Cleanser: 4 fl. oz.

Mask: 2 oz.

## MARINI LUMINATE® FACE MASK

# RETINOL PLUS FACE MASK

#### WHY IS IT COMPELLING?

- Visibly improves the appearance of skin tone, texture and luminosity for immediately brighter more even looking skin from first use
- Brightening agents progressively improve skin quality for more dramatic reduction in the appearance of spots and skin discoloration
- Resurfacing acids gently remove dull, dry skin for a more hydrated, radiant glow
- Multiple calming agents reduce the appearance of redness
- Non-drying formula
- Paraben-free
- Fragrance-free

#### **KEY INGREDIENTS:**

- Chromabright™\*
- Alpha-Arbutin
- Dipotassium Glycyrrhizate
- Lactic Acid
- Mandelic Acid
- Green Tea Extract
- · White Tea Extract
- Red Tea Extract
- Kaolin

#### **USAGE:**

After cleansing, apply a thin, even layer of Marini Luminate Face mask to entire face, avoiding eye area. Leave mask on for approximately ten minutes. Mild stinging or tingling may occur. Remove with a clean, wet and wrung out washcloth, using lukewarm water. Blot dry. Marini Luminate Mask may be used one to three times per week.

**SKIN TYPES: All** 

\*Chromabright™ is a trademark of Lipotec



Size: 1 oz.

#### WHY IS IT COMPELLING?

- Powerful corrective mask with a high concentration of retinol to address the appearance of fine lines and wrinkles, sun damage and acne
- Provides visibly smoother looking skin for a radiant appearance, and refined pores for a clearer looking complexion
- Paraben-free

#### **KEY INGREDIENTS:**

- All-Trans Retinol
- Oligopeptide-24
- Salicylic Acid
- Aloe
- Alpha Bisabolol
- Green Tea Extract
- Vitamin E
- Ceramide NG
- Squalane
- Hyaluronic Acid
- Shea Butter
- Essential Fatty Acids
- Kaolin

#### **USAGE:**

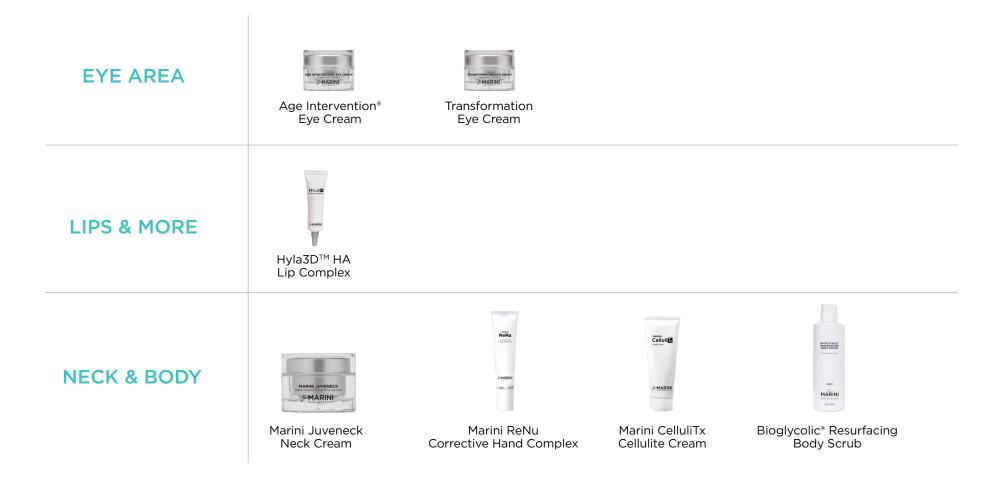
After cleansing, apply a thin, even layer of Retinol Plus Face Mask to entire face, avoiding eye area. Leave mask on for approximately ten minutes. Mild stinging or tingling may occur. Remove with a clean, wet and wrung out washcloth, using lukewarm water. Blot dry. May be used one to three times per week.

**CAUTION:** This product contains Retinol (Vitamin A). A broad spectrum sunscreen is recommended while using this product. Use in pregnancy and while breastfeeding is not recommended.



Size: 1 oz. U.S. Patent No. 6328987 B1

## **SUPPLEMENTALS**



## AGE INTERVENTION® EYE CREAM

#### WHY IS IT COMPELLING?

- Excellent corrective properties
- Provides a dramatic reduction in the appearance of fine lines and wrinkles
- Results in smoother more supple looking skin with improved tone and texture
- Paraben-free

#### **KEY INGREDIENTS:**

- Anti-Aging Peptides
- All-Trans-Retinol
- · Hyaluronic Acid
- Green Tea Extract
- CoEnzyme Q10
- Essential Fatty Acids
- Shea Butter
- Algae Extract

#### **USAGE:**

Apply Age Intervention Eye Cream sparingly morning and evening to lower eyelids and across brow bone.

**SKIN TYPES: All** 

# TRANSFORMATION EYE CREAM

#### WHY IS IT COMPELLING?

- Excellent all-around eye cream
- Significant skin rejuvenation benefits
- Patented formula for advanced healing and repair
- Unique hydrating factors support delicate skin from environmental exposure
- Paraben-free

#### **KEY INGREDIENTS:**

- Transforming Growth Factor beta 1
- Thymosin beta 4 (Patented Use by JMSR)
- Anti-Aging Peptides
- · Hyaluronic Acid

#### **USAGE:**

Apply Transformation Eye Cream sparingly morning and evening to lower eyelids and across brow bone.



Size: 0.5 oz.



Size: 0.5 oz. U.S. Patent No. 6821524

## HYLA3D™ HA LIP COMPLEX

#### WHY IS IT COMPELLING?

- Takes a 3-dimensional approach to restoring hydration while reducing the appearance of fine lines and wrinkles for a more youthful, contoured look
- Enhances definition and softens the appearance of upper lip lines
- Uniquely combats the visible signs of aging to the lip and surrounding skin
- Paraben-free

#### **KEY INGREDIENTS:**

- Palmitoyl Tripeptide-38
- All-Trans-Retinol
- DMAE
- Ceramide NG
- Tyramine Hydrochloride
- Cross-Linked HA
- Liposomal Encapsulated HA
- Tissue Respiratory Factor
- CoEnzyme Q10

#### **USAGE:**

Apply Hyla3D HA Lip Complex morning and evening. Massage over lips and entire peri-oral area surrounding the lips. Can be applied before lipstick application.

**NOTE:** As a skin care product for the lips, apply at the same time of the remaining skin care program (before sunscreen and make-up).



Size:0.5 oz. U.S. Patent No. 10,610,479

# THE BEST FOUNDATION YOU CAN WEAR IS GLOWING HEALTHY SKIN.

## MARINI JUVENECK NECK CREAM

#### WHY IS IT COMPELLING?

- Specifically formulated for the delicate skin on the neck
- Patented formula visibly improves the appearance of aging unique to the neck area
- Improves the appearance of crepey skin for a more lifted and defined looking neck and jaw line
- Softens the appearance of wrinkles and creases
- Improves the appearance of age spots and discoloration
- Skin regains a smoother, more refined appearance
- Paraben-free

#### **KEY INGREDIENTS:**

- Rye Seed Extract
- Oat Kernel Extract
- Glaucine
- Aminophylline
- DMAE
- Acetyl Decapeptide-3
- Oligopeptide-24
- Dipotassium Glycyrrhizate
- Alpha Bisabolol
- Vitamin E
- Biotin
- Panthenol
- Hyaluronic Acid

#### **USAGE:**

Apply Marini Juveneck sparingly morning and evening to the entire neck and jawline wrapping around both sides to behind the ears.

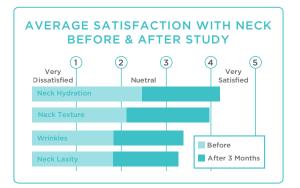
**SKIN TYPES: All** 



Size: 2 oz. U.S. Patent No. 9089505

#### **VALIDATION:**

- Extremely high satisfaction with 94% of subjects noting improvement in one or more categories
- Rapid improvement with changes noted at 2 days and continuing improvement over the 3 month period
- Statistically significant improvement in all measured categories (p<1.0E-12 or better)</li>
- 100% of subjects liked the feel and application of the product 94x increase in the number of subjects rating "highly satisfied" with each of the measured categories

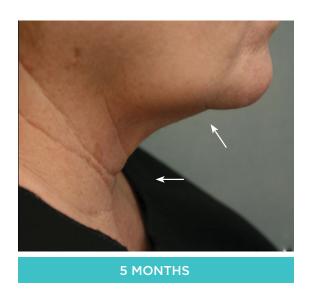


\*PUBLISHED STUDY: Saxena, Subhash J. PhD., Duque, Deysi MS, and Schirripa, Michael J. PhD. Assessment of a Comprehensive Anti-Aging Neck Cream. Journal of Drugs in Dermatology. 2015; 14(9): 997-1002.

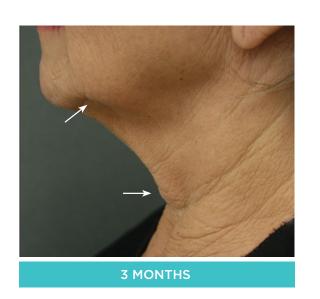
## **NECK**

PRODUCTS USED: Marini Juvaneck Neck Cream









## MARINI ReNu CORRECTIVE HAND COMPLEX

#### WHY IS IT COMPELLING?

- Exciting patented formulation takes a multi-dimensional approach to target the visible signs of aging skin on the hands
- Shown to decrease the appearance of wrinkles, uneven texture and discoloration on the hands
- Dramatically improves the appearance of mature looking skin
- Brightens overall skin tone and increases skin radiance and luminosity
- Reduces the appearance of sun spots, age spots, crepey skin, and fine lines and wrinkles
- · Paraben-free

#### **KEY INGREDIENTS:**

- All-Trans-Retinol
- Alpha-Arbutin
- Kojic Dipalmitate
- Azelaic Acid
- Hexylresorcinol
- Glycyrrhiza Glabra (Licorice Root Extract)
- Dipotassium Glycyrrhizate
- Pomegranate Extract
- Cucumber Extract
- Ascorbyl Palmitate
- Glycerin
- Vitamin E
- Sunflower Seed Oil
- Meadowfoam Seed Oil

#### **USAGE:**

Apply Marini ReNu Corrective Hand Complex sparingly morning and evening to the back of each hand.

**CAUTION:** Marini ReNu Corrective Hand Complex contains Retinol (Vitamin A). Use in pregnancy and while breastfeeding is not recommended. A broad spectrum sunscreen is recommended while using this product.

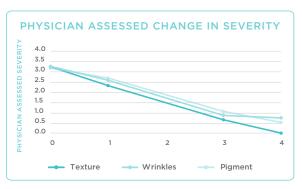
**SKIN TYPES: All** 



Size: 1 oz. U.S. Patent No. 9572767

#### **VALIDATION:**

- Texture improved in 100% of subjects
- 96% of subjects noted improved satisfaction with texture
- 93% of subjects noted improved satisfaction with the appearance of fine lines and wrinkles
- 96% of subjects noted superior overall satisfaction with skin on their hands
- 100% of subjects noted improvement in multiple areas of concern



\*PUBLISHED STUDY: Schlessinger, J. MD. et al. Journal of Drugs in Dermatology. Assessment of a Novel Anti-Aging Hand Cream. Volume 15 Issue 4 (April 2016)

## **HANDS**

PRODUCTS USED: Marini ReNu Corrective Hand Complex









# MARINI CELLULITX CELLULITE CREAM

#### WHY IS IT COMPELLING?

- CelluliTx is a patented breakthrough solution for those seeking to combat the appearance of cellulite.
- Contains 11 key ingredients synergistically combined to dynamically target the appearance of cellulite.
- Cellulite affects 80-90% of adult women and 10% of adult men.
- Cellulite can have a significant effect on a person's quality of life impacting confidence, activity choices, clothing and more.
- Paraben-free

#### **KEY INGREDIENTS:**

- Caffeine
- Aminophylline
- L-Carnitine
- Theophylline
- Tripeptide-41
- Glaucine
- Acetyl Decapeptide-3
- Capsaicin (chili pepper extract)
- Nelumbo Nucifera (Sacred Lotus) Flower Extract
- Brassica Alba (Mustard) Sprout Extract
- All-Trans-Retinol

#### **USAGE:**

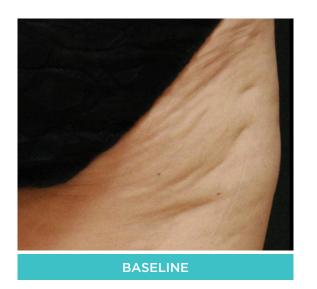
Apply Marini CelluliTx sparingly once daily for the first week, then increase usage as tolerated to two times daily. If Irritation occurs, decrease application frequency to allow the skin greater time to acclimate.

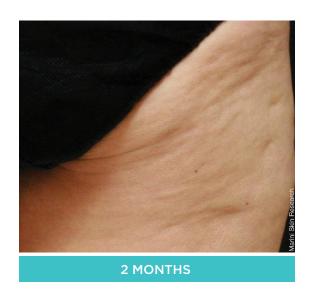


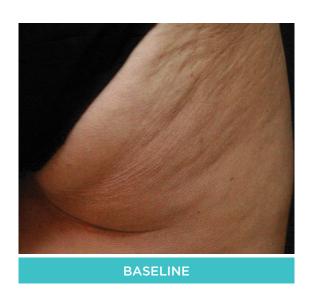
Size: 4 oz. U.S. Patent No. 10179103

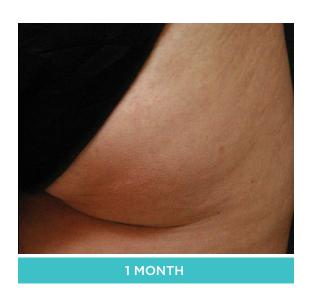
## **BODY**

PRODUCTS USED: Marini Cellulitx Cellulite Cream









## BIOGLYCOLIC® RESURFACING BODY SCRUB

# ORDER OF FACIAL PRODUCT USAGE

#### WHY IS IT COMPELLING?

- Dual resurfacing provides superb retexturing of the body for all skin types
- Especially beneficial for skin that is dry and environmentally damaged
- Skin appears dramatically smoother, polished, refined and hydrated
- Excellent to address the appearance of keratosis pilaris
- Paraben-free

#### **KEY INGREDIENTS:**

- Glycolic Acid
- Polished Granules
- Herbal Extracts
- Skin Conditioning Agents

#### **USAGE:**

Bioglycolic Resurfacing Body Scrub may be used in the bath or shower. Apply to skin and gently massage. May also be used with a bath sponge or loofah. Rinse thoroughly.

Do not apply to broken skin or over areas that may be irritated.

**SKIN TYPES: All** 



This chart is intended to provide guidance on recommended order of products when applying multiple JMSR products in a single home care program. Follow application instructions of individual products on product packaging.

A PERSON WOULD UTILIZE WHICHEVER PRODUCTS ARE IN THEIR HOME CARE PROGRAM IN THE FOLLOWING ORDER:

Cleanse - Any JMSR Cleanser

Masks

Regeneration Booster

C-ESTA® Face Serum / Oil Control Serum

Bioclear® Face Lotion / Cream

Hyla3D™ Hyaluronic Acid Complex

Retinol Accelerators - Age Intervention® Retinol / MD, Marini Luminate® Face Lotion / MD

RosaLieve® Redness Reducing Complex

Hydrator - Transformation Face Cream / Serum, Age Intervention Face Cream, Age Intervention® Peptide Extreme

Eye Area - Age Intervention® Eye Cream, Transformation Eye Cream

Marini Juveneck Neck Cream

Sunscreen - Antioxidant Daily Face Protectant SPF 33, Marini Physical Protectant Tinted SPF 45, Marini Physical Protectant Untinted SPF 30

# AGE INTERVENTION® GENTLE CLEANSER

# AGE INTERVENTION® PEPTIDE EXTREME

#### WHY IS IT COMPELLING?

- Gentle, non-irritating cleanser
- · Good for multiple daily uses on delicate skin
- Excellent for highly sensitive post-procedure skin
- Ideal size to complement the Skin Care Management System<sup>™</sup> as a post-procedure solution
- Gently removes eye makeup
- Paraben-free

#### **KEY INGREDIENTS:**

· Non-Foaming Cream Formula

#### USAGE:

Apply Age Intervention Gentle Cleanser in the morning and evening. Gently massage a dime-size amount of cleanser over wet or dry skin. Add lukewarm water to lather. Remove with a clean, wet and wrungout washcloth. Splash face 10-15 times with lukewarm water. Blot dry.

**SKIN TYPES: All** 



#### WHY IS IT COMPELLING?

- Wide range of peptides and antioxidants for significant rejuvenation benefits
- Helps reduce the appearance of redness excellent for post-procedure, sensitive, reactive and irritated skin
- Skin will appear firmer and more radiant
- Immediate hydration and suppleness in a lightweight formula
- Paraben-free

#### **KEY INGREDIENTS:**

- Anti-Aging Peptides
- CoEnzyme Q10
- Green Tea Extract
- Red Tea Extract
- Grape Seed Extract
- Pomegranate Extract
- Meadowfoam Seed Oil
- Shea Butter
- Mango Seed Butter

#### **USAGE:**

Shake well before use. Prior to use, leave plastic lid in place, invert and tap the top of the container several times into the palm of your hand. If you experience difficulty when dispensing, repeat and pump product into the hand while inverted.

Apply Age Intervention Peptide Extreme sparingly in the morning and evening over entire face.



Size: 1 fl. oz.

# MARINI PHYSICAL PROTECTANT TINTED SPF 45

**BROAD SPECTRUM | WATER RESISTANT (80 MINUTES)** 

#### WHY IS IT COMPELLING?

- Purely physical filters provide broad spectrum UVA and UVB protection enhanced with antioxidants to decrease risk of premature skin aging
- Universal tint for a sheer, matte finish and an oil capture system to prevent breakthrough shine
- Water Resistant to 80 minutes (Maximum FDA Allowance)
- Paraben-free
- Fragrance-free
- Oil free

#### **KEY INGREDIENTS:**

- Titanium Dioxide
- Zinc Oxide
- Green Tea Extract
- Alpha-Bisabolol
- CoEnzyme Q10
- Oil Capture System

#### **USAGE:**

Shake well before use. Apply Marini Physical Protectant SPF Tinted SPF 45 liberally 15 minutes before sun exposure.

#### Reapply:

After 80 minutes of swimming or sweating, immediately after towel drying and at least every 2 hours.

#### **Sun Protection Measures:**

Spending time in the sun increases your risk of skin cancer and early skin aging.

To decrease this risk, regularly use a sunscreen with a broad spectrum SPF of 15 or higher and other sun protection measures including:

Limit time in the sun, especially from 10 a.m. - 2 p.m., wear long-sleeve shirts, pants, hats, and sunglasses, children under 6 months ask a physician.



Size: 2 oz.

# MARINI BIOSHIELD RAPID RECOVERY COMPLEX

#### WHY IS IT COMPELLING?

- Patented silicone-based non-petrolatum barrier protection for immediate post-procedure recovery
- Targeted growth factors, peptides, antioxidants and hyaluronic acid reduce downtime and appearance of redness for faster recovery while enhancing treatment results
- Near invisible matte finish protects skin and significantly improves user experience and satisfaction
- Designed for immediate use following chemical peel treatments, PDT (photo dynamic therapy), ablative and non-ablative laser procedures, and most treatments commonly associated with social downtime.

#### **KEY INGREDIENTS:**

- Growth Factors
- Epidermal Growth Factor
- Fibroblast Growth Factor
- Transforming Growth Factor beta 1
- Anti-Aging Peptides
- · Hyaluronic Acid
- CoEnzyme Q10
- Silicone

#### **USAGE:**

Application Instructions (Post-Treatment Period):

To balance an optimal healing environment with superior wearability, the volume of Marini BioShield applied will change over the course of the recovery period. Thicker layers of Marini BioShield during initial recovery will enhance barrier protection for improved moisture retention and repair. As the skin heals, less product is required, making it easier to wear under makeup.

- 1. Always wash hands prior to touching the treated area.
- 2. Always apply to clean skin. When re-applying Marini BioShield, thoroughly clean the treated area prior to application.
- 3. To apply Marini BioShield, use singular GENTLE, LONG, SLOW, SMOOTH strokes across the entire treated area.
  - a) Fast motions can irritate the skin. Circular motions or dabbing will apply an inconsistent layer & may cause the product to ball up or flake off.
  - b) Do not attempt to rub the product in.

- 4. Start with a generous quantity (one full fingertip), and apply more product as needed to create a smooth protective layer over the surface of the skin.
  - a) Apply using a thicker layer during initial recovery (1 level teaspoon, 5ml, for a half face after more aggressive procedures). b) As the skin recovers, reduce the quantity for an invisible, matte
- 5. Once applied, do not touch the skin.

application.

- 6. Depending on the treatment, some people may experience excessively dry skin for a limited period of time. If your skin feels excessively dry:
  - a) Apply a thicker layer of Marini BioShield OR
  - b) Apply a thick layer of a highly occlusive product (such as Vaseline) on top of a thin layer of Marini BioShield. If using with another product, apply Marini BioShield first to keep key ingredients in contact with the skin.
  - c) As soon as comfortable or desired, return to using Marini BioShield only.

#### **WASHING:**

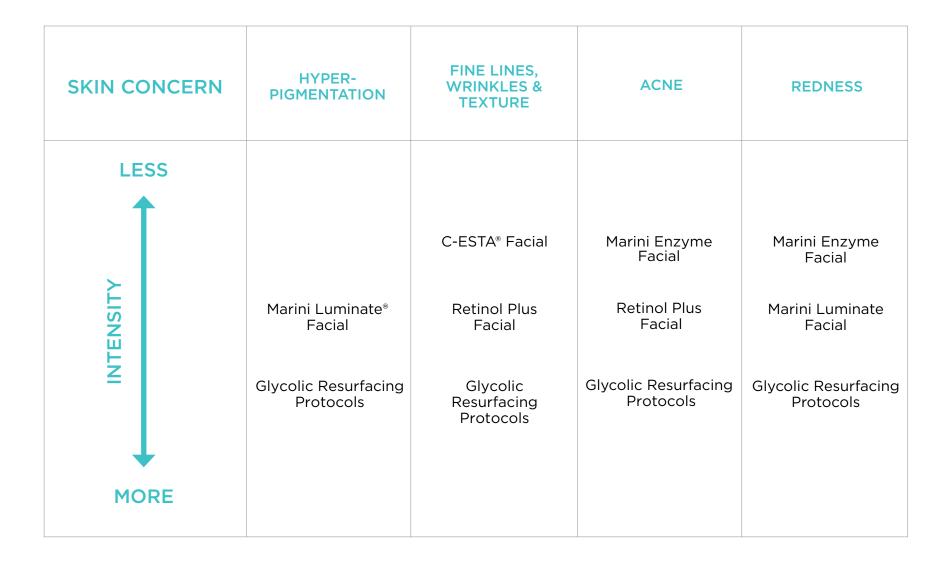
- 1. Gently but thoroughly remove all Marini BioShield each time the face is washed.
- 2. To wash the face:
  - a) Follow all washing instructions recommended by your treatment provider.
  - b) Otherwise, wash the treated area at least two times per day, or as frequently as desired, using clean water.
- 3. Once the skin is clean, proceed with re-application of Marini BioShield.



Size: 2 oz. U.S. Patent No. 9808654



## PROFESSIONAL PROTOCOLS BY CONCERN



## PROFESSIONAL SOLUTIONS

SEE JMSR PROFESSIONAL PROTOCOL MANUAL FOR SPECIFIC USAGE INSTRUCTIONS



# **CLEAN ZYME®** FACE CLEANSER **& SKIN ZYME®** FACE MASK

#### MICRO MASK™

#### WHY IS IT COMPELLING?

- Proteolytic enzymes selectively digest dead skin cells from the surface of the skin
- Provides gentle yet highly effective resurfacing for smoother, more refined skin
- Helps loosen retentive matter to assist ease of extractions
- Paraben-free

#### **KEY INGREDIENTS:**

• Proteolytic Enzymes - Papain from Green Unripened Papaya

**SKIN TYPES: All** 



#### WHY IS IT COMPELLING?

- Calming and hydrating
- Soothing mask to reduce the appearance of facial redness
- Nourishing with antioxidants and vitamins for healthier looking skin
- Revitalizing for a clearer looking complexion
- Ultra-moisturizing for superior hydration
- It is recommended to chill before use for additional calming benefits

#### **KEY INGREDIENTS:**

- Safflower Seed Oil
- Meadowfoam Seed Oil
- Shea Butter
- Gotu Kola
- Horsetail Kelp
- Mugwort
- Matricaria Flower Extract
- Retinyl Palmitate
- Ascorbic Acid
- Sodium PCA
- Sweet Almond Oil
- Ginkgo Biloba Leaf Extract
- Meadowsweet Flower Extract
- Vitamin E

**SKIN TYPES: All** 



Size: 6 oz.

Clean Zyme Size: 8 fl. oz. Skin Zyme Size: 6 oz.

# C-ESTA® FACE MASK

## MARINI LUMINATE® FACE MASK

#### WHY IS IT COMPELLING?

- Intensifies and extends the benefits of C-ESTA technology
- Provides immediate visible results
- Powerful antioxidant "cocktail" featuring vitamin C and DMAE
- Essential for a healthy, youthful and glowing complexion
- With the unique benefits of DMAE, facial contours will appear tighter, firmer, "lifted" and more defined; improving the appearance of skin laxity
- Delivers lipid soluble form of vitamin C that has been shown to enhance absorption, retention and efficacy over other forms of vitamin C
- Non-acidic and non-irritating formula is ideal for all skin types

#### **KEY INGREDIENTS:**

- Ascorbyl Palmitate (Vitamin C)
- DMAE
- Hyaluronic Acid
- Vitamin E
- Beta Glucan

**SKIN TYPES: All** 



Size: 5 oz.

#### WHY IS IT COMPELLING?

- Visibly improves the appearance of skin tone, texture and luminosity for immediately brighter more even looking skin from first use
- Brightening agents progressively improve skin quality for more dramatic reduction in the appearance of spots and skin discoloration
- Resurfacing acids gently remove dull, dry skin for a more hydrated, radiant glow
- Multiple calming agents reduce the appearance of redness
- Non-drying formula
- Paraben-free
- Fragrance-free

#### **KEY INGREDIENTS:**

- Chromabright<sup>™\*</sup>
- Alpha-Arbutin
- Dipotassium Glycyrrhizate
- Lactic Acid
- Mandelic Acid
- Green Tea Extract
- White Tea Extract
- Red Tea Extract
- Kaolin



Size: 6 oz.

# RETINOL PLUS FACE MASK

### PREPPING SOLUTION

COMES WITH BOTH GLYCOLIC RESURFACING GELS OR AVAILABLE ALONE

#### WHY IS IT COMPELLING?

- Powerful corrective mask with a high concentration of retinol to address the appearance of fine lines & wrinkles, sun damage and acne
- Provides visibly smoother looking skin for a radiant appearance, and refined pores for a clearer complexion
- Paraben-free

#### **KEY INGREDIENTS:**

- All-Trans-Retinol
- Oligopeptide-24
- Salicylic Acid
- Aloe
- Alpha Bisabolol
- Green Tea Extract
- Vitamin E
- Ceramide NG
- Squalane
- Hyaluronic Acid
- Shea Butter
- Essential Fatty Acids
- Kaolin

**SKIN TYPES: All** 



Size: 6 oz.

#### WHY IS IT COMPELLING?

- Excellent degreasing properties to properly prepare the skin prior to 40% and 70% Glycolic Resurfacing Gels
- Ideal to use post-extractions
- Paraben-free

#### **KEY INGREDIENTS:**

- Denatured Alcohol
- Glycolic Acid
- Salicylic Acid



Size: 8 fl. oz.

## RESURFACING GEL EXFOLIATOR **AESTHETICIAN FORMULA - 40%**

## RESURFACING GEL PEEL PHYSICIAN FORMULA - 70%

(MD EXCLUSIVE)

#### WHY IS IT COMPELLING?

- Progressive results to address multiple skin concerns with virtually no downtime or recovery period
- Significantly decreases the appearance of fine lines and deeper looking wrinkles
- Provides noticeably firmer, brighter, softer and more supple looking skin
- Skin tone appears more even
- Improves the appearance of acne lesions and helps to minimize the appearance of acne scarring.
- Makeup can be applied immediately and usual activities can be continued without delay
- Excellent to maintain results between more aggressive procedures
- Paraben-free

#### **KEY INGREDIENTS:**

• Glycolic Acid - partially neutralized with sodium hydroxide

USAGE: Please read package insert or refer to our Professional Protocol Manual for directions. A demonstration video and registration links to live hands-on education are available on the Pro Site at ianmarini.com.

**SKIN TYPES: All** 



#### WHY IS IT COMPELLING?

- Stronger version of the glycolic exfoliator for progressive results to address multiple skin concerns with virtually no redness, downtime or recovery period
- Significantly decreases the appearance of fine lines and deeper looking wrinkles
- Provides noticeably firmer, brighter, softer and more supple looking skin
- Skin tone appears more even
- Improves the appearance of acne lesions and helps to minimize the appearance of acne scarring.
- Makeup can be applied immediately and usual activities can be continued without delay
- Excellent to maintain results between more aggressive procedures
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#### **KEY INGREDIENTS:**

 Glycolic Acid - partially neutralized with sodium hydroxide

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## INDEPENDENT PHYSICIAN **STUDY SUMMARIES**

Study papers available upon request. Please speak with your JMSR Account Executive.		
	Marini Luminate® Lotion MD	C-ESTA® Split-Face Study
METHODS	<ul> <li>Physician assessments at baseline, 4, 8 and 12 weeks</li> <li>Usage of a generic gentle cleanser, Marini Luminate Lotion MD, a generic moisturizer, and Marini Physical Protectant Tinted SPF 45</li> <li>3 month study</li> </ul>	<ul> <li>40 subjects ages 30-65 with lines &amp; uneven skin tone</li> <li>2 week blinded consumer split-face study</li> <li>Comparing C-ESTA Serum and Marini Physical Protectant Tinted SPF 45 to SkinCeuticals' CE Ferulic and Physical Fusion UV Defense SPF 50</li> </ul>
RESULTS	<ul> <li>Statistically significant improvement in the appearance of hyperpigmentation, fine lines, and wrinkles</li> <li>Rapid improvement: Statistically significant after only 4 weeks</li> <li>Continued improvement over the course of the study</li> <li>Mild to moderate acclimation (due to high concentration of retinol)</li> <li>Schlessinger, J. MD. et al. Split-Face Comparison of an Advanced Non-Hydroquinone Lightening Solution to 4% Hydroquinone. Journal of Drugs in Dermatology. 2016; 15(12): 1571-1577.</li> </ul>	<ul> <li>86% of subjects preferred the smell of C-ESTA over CE Ferulic</li> <li>83% preferred the feel/application of C-ESTA over CE Ferulic</li> <li>71% of subjects preferred the feel/application of Marini Physical Protectant Tinted SPF 45 over Physical Fusion UV Defense SPF 50</li> <li>Statistically superior improvement in texture with JMSR products</li> <li>50% less irritation with JMSR products</li> <li>Subjects willing to pay more for JMSR products over SkinCeuticals</li> </ul> Baumann, L. MD. et al. Split-Face Vitamin C Consumer Preference Study. Journal of Drugs in Dermatology. 2014; 13(10): 1208-1213.
Age Intervention® Retinol Plus MD		

#### **METHODS**

- 33 subjects ages 20-75 with moderate photo-aging on the face
- AM/PM usage of the Skin Care Management System™ [SCMS] and Retinol Plus MD
- 3 month study
- 97% of subjects noted improvement in skin smoothness, luminosity, texture and pore size
- 93% of subjects noted improvement in skin elasticity and the appearance of fine lines and wrinkles

#### **RESULTS**

- 97% of subjects noticed improvement in overall skin quality
- 96% of subjects noted equal or superior results versus previously used prescription retinoids (n=13)
- 83% of subjects noted superior acclimation versus a previous prescription retinoid

Authors: Jacqueline Calkin MD; Kelly Bomer MD; Sanjay Grover MD

# INDEPENDENT PHYSICIAN STUDY SUMMARIES

Study papers available upon request. Please speak with your JMSR Account Executive.

#### Marini ReNu Corrective Hand Complex

#### **METHODS**

- Physician assessments at baseline. 1. 3 and 4 months
- 29 subjects with Fitzpatrick skin type I-IV between the ages of 30-65
- All subjects exhibited moderate sun-damage / photo-aging on the backs of the hands
- Improvement vs. baseline was statistically significant in all categories
- Rapid improvement: Statistically significant after only 4 weeks
- Continued improvement over the course of the study

#### **RESULTS**

- 28 of the initial 29 subjects completed the study
- Improvement vs. baseline was statistically significant in all categories and time intervals for both right and left hands
- There were zero adverse events and zero reported cases of skin irritation or acclimation

Schlessinger, J. MD. et al. Journal of Drugs in Dermatology. Volume 15 Issue 4 (April 2016)

#### Marini Juveneck Neck Cream

#### **METHODS**

- 71 subjects ages 35-65 with moderate photo-aging of the neck
- 3 month study assessing improvement in texture, wrinkles, hydration and laxity
- Twice-daily application to the entire neck and jawline

#### Regeneration Booster

- 20 subjects ages 35-75 with moderate photo-aging on the face (Glogau wrinkle scale score II-III)
- Subjects used Regeneration Booster, gentle cleanser, & sunscreen
- 3 month study

#### **RESULTS**

- Extremely high satisfaction with 94% of subjects noting improvement in one or more categories
- Rapid improvement with changes noted at 2 days and continuing improvement over the 3 month period
- Statistically significant improvement in all measured categories (p<1.0E-12 or better)</li>
- 100% of subjects liked the feel and application of the product
- 94x increase in the number of subjects rating "highly satisfied" with each of the measured categories

Saxena, Subhash J. PhD. et al. Assessment of a Comprehensive Anti-Aging Neck Cream. Journal of Drugs in Dermatology. 2015; 14(9): 997-1002.

#### 100% of subjects noted improvement in overall skin quality with statistically significant improvement after just two weeks

- 100% of subjects noted improvement in at least 3 or more categories with an average improvement in 6.7 of 8 categories including: wrinkles, texture, pore size, elasticity, skin color/ clarity, erythema, hydration and overall skin quality
- 100% of subjects noted positive user experience
- Significant improvement in wrinkles, texture, pore size, elasticity, skin clarity/uniformity, hydration, and overall skin satisfaction
- O cases of sensitivity, acclimation or irritation

Weiss, Robert A. MD FAAD FACPh. et al. Evaluation of a Novel Anti-Aging Topical Formulation Containing Cycloastragenol, Growth Factors, Peptides, and Antioxidants. Journal of Drugs in Dermatology. 2014; 13(9): 1135-1139.



SKIN RESEARCH®